ABOUT THIS DEGREE PROGRAM
A PROGRAM TO FUEL YOUR FUTURE
Learn to lead forward. The Master’s Degree in Business Administration (MBA) program focuses on helping you build the skills needed to closely evaluate business situations. Take your leadership skills to the next level by tailoring your MBA with a marketing concentration.
By electing a marketing concentration, you will leverage your new understanding of business and management concepts to further explore tools and strategies used in fields such as digital marketing, promotion and public relations, brand management, market research and many other areas of marketing.

CAREER OPPORTUNITIES
Graduates of DeVry University’s Keller Graduate School of Management MBA program with a concentration in Marketing may consider, but are not limited to the following careers:
- Management Analyst
- Marketing Manager
- Store Manager
- Brand Manager
- Social Media Marketing Manager

WHAT YOU’LL LEARN
CORE MBA
- Develop leadership skills to promote future-forward solutions for organizational success
- Collaborate in a dynamic work environment to support community in a global environment
- Analyze data to help make informed business decisions
- Analyze business opportunities, risks and options to manage financial resources
- Identify opportunities for technology innovation within organizations
- Integrate managerial and technical skills to boost operating efficiencies
- Examine the alignment of organizational vision with structure, processes and culture
- Apply strategic thinking techniques to improve organizational productivity

CONCENTRATION
- Evaluate and deploy marketing strategies to create value for customers through product positioning, branding, and other techniques
- Understand consumer purchasing behavior through analysis of behavior patterns, purchasing attributes, and the decision process
- Use quantitative and qualitative data to help managers make better decisions regarding market targeting, pricing and advertising channels
- Use digital behaviors tracking and web analytics to improve the accuracy and effectiveness of digital media as part of a marketing plan

QUICK FACTS
ACCELERATE AT YOUR PACE
Choose the schedule that best fits your goals and commitments. With at least 9 credit hours, of qualifying Prior Learning Credit and an accelerated pace, you can earn your Master’s Degree in as few as 1 year 4 months.

ACCELERATED SCHEDULE
1 year
4 months
Average 10 credits per semester

NORMAL SCHEDULE
2 years
8 months
Average 6 credits per semester

ACCREDITATION MATTERS
Keller’s MBA program has achieved voluntary accreditation from the Accreditation Council for Business Schools and Programs (ACBSP, www.acbsp.org), demonstrating that it has met the standards of business education that promote teaching excellence.
MASTER'S DEGREE PROGRAM | BUSINESS
BUSINESS ADMINISTRATION (MBA) | Concentration: Marketing

CORE MBA

PROGRAM CORE
ACCT500* Essentials in Accounting, Finance and Economics
ACCT503 Financial Accounting: Managerial Use and Analysis
ECON545 Business Economics
FIN510 Corporate Finance
MATH534* Applied Managerial Statistics

STRATEGIC BUSINESS
MISS40* Innovation through Technology
MKTG525 Strategic Marketing

One Human Resource Course Selection:
HRM587 Managing Organizational Change
HRM591 Strategic Human Resource Management
HRM595 Negotiation Skills

One International Course Selection:
FIN565 International Finance
HRM584 Managing International Human Resources
INTL500 Global Perspectives for International Business

LEADERSHIP AND TECHNOLOGY
MGMT501* Organizational Structures and Business Processes

One Leadership Course Selection:
LEAD510 Digital Leadership
MGMT591 Leadership and Organizational Behavior

One Elective Course Selection:
BIAM500 Applications of Business Analytics I
MGMT520 Legal, Political and Ethical Dimensions of Business
MGMT550 Managerial Communication
MISS525 Essentials of Information Systems and Programming
NETW583 Strategic Management of Technology
PROJ586 Project Management Systems

CAPSTONE
MGMT601 MBA Capstone

CONCENTRATION

MARKETING
MKTG550 Digital Marketing
MKTG570 Marketing Research

Select one of the following:
MKTG578 Consumer Behavior
ENTR550 Entrepreneurial Marketing

FAQS: MBA IN MARKETING
What’s the difference between an MBA in Marketing and a Master’s in Marketing?
An MBA in Marketing and a Master’s in Marketing have some overlapping elements, particularly their focus on various marketing disciplines. However, a Master’s in Marketing will have a greater focus on just marketing courses, while an MBA in Marketing will typically contain Business Administration and Marketing courses.

*For more information, please refer to the Course Waiver section of the Keller academic catalog.

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In New York, DeVry University operates as DeVry College of New York. DeVry University is accredited by The Higher Learning Commission (HLC), www.hlcommission.org. The University’s Keller Graduate School of Management is included in this accreditation. DeVry is certified to operate by the State Council of Higher Education for Virginia. Arlington Campus: 1400 Crystal Dr., Suite 120, Arlington, VA 22202. DeVry University is authorized for operation as a postsecondary educational institution by the Tennessee Higher Education Commission. Naperville Campus: 1200 E. Diehl Rd., Naperville, IL 60563. Program availability varies by location. In site-based programs, students will be required to take a substantial amount of coursework online to complete their program.

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