### ABOUT THIS DEGREE PROGRAM

**A FOUNDATION IN BUSINESS**

This program features a series of essential Business Core courses to help build interdisciplinary skills critical to workplace success. These courses introduce students to key disciplines that support business careers and cover concepts related to general business principles, including accounting, marketing, management and the analytic skills that inform business decision-making.

The Business Core coursework introduces students to contemporary workplace applications. In each course, the learning experience is enhanced through activities that help students apply the course material, while shaping future education and career choices.

**A PROGRAM TO FUEL YOUR FUTURE**

In this program, you’ll gain insight into healthcare delivery models and learn to analyze and manage healthcare data. You’ll work with current laws and procedures to ensure compliance and apply methods and standards used for medical records management, health information protection and patient privacy. Our goal in this program is to prepare you with knowledge you can apply across the U.S. healthcare delivery system and skills you can use to address tasks and challenges in the workplace, today and in the future.

**IS THIS PROGRAM FOR YOU?**

Do you have potential transfer credits and an interest in working with health services? Then this may be the right for you.

### CAREER OPPORTUNITIES

Graduates of Devry University’s Technical Management program with a specialization in Health Services Management may consider, but are not limited to, the following careers:

- Medical Office Supervision
- Patient Accounting and Billing Systems
- Managed Care Coordination
- Medical Computer Sales
- Management of Provider Networks
- Facility Direction and Marketing
- Analyze financial and statistical data using spreadsheet and database software
- Apply managerial theories and techniques to improve organizational performance and foster continuous improvement
- Effectively communicate business information to varying audiences through varying media

### WHAT YOU’LL LEARN

#### ESSENTIALS

- Communicate methods and findings
- Collaborate in a dynamic work environment
- Solve complex problems
- Analyze financial and business-related data
- Apply appropriate technologies

#### BUSINESS CORE

- Lead, manage, and collaborate in diverse environments in physical and virtual settings
- Allocate financial and human resources, manage risk, and analyze business opportunities
- Evaluate and solve complex business problems using numerical and qualitative data
- Use technology to develop business solutions to improve daily operations and long-term strategy

#### PROGRAM

- Apply leadership, resource management, and conflict management techniques to solve business problems
- Analyze financial and statistical data using spreadsheet and database software
- Apply managerial theories and techniques to improve organizational performance and foster continuous improvement
- Effectively communicate business information to varying audiences through varying media

#### SPECIALIZED

- Assess system capabilities
- Analyze legal concepts and principles
- Evaluate managed care
- Evaluate budgets

### QUICK FACTS

<table>
<thead>
<tr>
<th>122 CREDIT HOURS</th>
<th>13% GROWTH</th>
<th>2 YEARS + 8 MONTHS</th>
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<tbody>
<tr>
<td>minimum credit hours required for graduation¹</td>
<td>nationally from 2018–2028 for employment of Social and Community Service Managers²</td>
<td>minimum length to graduation³</td>
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### ACCREDITATION MATTERS

The Bachelor of Science in Technical Management degree has achieved voluntary accreditation from the Accreditation Council for Business Schools and Programs (ACBSP, www.acbsp.org), demonstrating that it meets standards of business education that promote teaching excellence.

### MICROSOFT OFFICE PRODUCTIVITY TOOLS

To ensure you have a robust learning experience, as part of your program, you will use the latest version of the Microsoft Office suite to communicate business information, analyze data and report findings.

### LEARN FROM THOSE WHO LEAD

Our faculty possesses academic credentials and professional experience. They walk into the classroom bringing hard-earned knowledge from years of study and expertise honed through years of experience in the fields they teach.
Bachelor’s Degree Program
Technical Management | Health Services Management

ESSENTIAL
COMMUNICATION SKILLS
ENGL112 Composition
ENGL135 Advanced Composition

HUMANITIES
ETHC445 Principles of Ethics
LAS432 Technology, Society, and Culture

SOCIAL SCIENCES
ECON312 Principles of Economics
SOC185 Culture and Society

MATHEMATICS AND NATURAL SCIENCES
MATH114 Algebra for College Students
MATH221 Statistics for Decision-Making
SCI228 Nutrition, Health and Wellness with Lab

ADDITIONAL GENERAL EDUCATION SELECTION
SPCH275 Public Speaking

PERSONAL AND PROFESSIONAL DEVELOPMENT
CARD405 Career Development
COL148 Critical Thinking and Problem-Solving

BUSINESS CORE
BUSINESS CORE
ACCT212 Financial Accounting
BIS155 Data Analysis with Spreadsheets with Lab
BUSN115 Introduction to Business and Technology
BUSN319 Marketing
COMP100 Computer Applications for Business with Lab
MGMT303 Principles of Management

1 Students enrolled at a New Jersey location must also take the following to fulfill this requirement: all of BUSN412, GSCM206

PROGRAM
MANAGEMENT AND TECHNOLOGY
BIS245 Database Essentials for Business with Lab
MGMT404 Project Management

ELECTIVES
The following suggested electives follow the TechPath and ensure students meet prerequisite requirements. Qualifying prior college coursework not meeting other program requirements may be applied toward the elective hours. Students may request alternate elective courses through academic advising.

BUSN369 International Business
BUSN412 Business Policy
MGMT408 Management of Technology Resources
SEC310 Principles and Theory of Security Management
WGD201 Visual Design Fundamentals
WGD210 Digital Imaging Fundamentals
WGD229 Information Design

SENIOR PROJECT
BUSN460 Senior Project

SPECIALIZED
HEALTH SERVICES MANAGEMENT
HSM310 Introduction to Health Services Management
HSM320 Health Rights and Responsibilities
HSM330 Health Services Information Systems
HSM340 Health Services Finance
HSM410 Healthcare Policy
HSM420 Managed Care and Health Insurance
HSM430 Planning and Marketing for Health Services Organizations

Students enrolled at a New Jersey location must take 55 semester-credit hours of general education coursework. Fifteen semester-credit hours of general education coursework may be applied to the Specialized course area.

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